

THE LM'AH

Lyman-Morse's Quarterly Internal Newsletter Q4 2023



From the Editor

Dear all,

As we close out 2023, I like to do a personal and professional review of the past year. It's easy to lose sight of the forest through the trees and annual reviews put things in perspective. At this time in 2022, Thomaston had lost a service and a systems manager, Camden had lost two service managers, and several technicians had left LM. It felt like the world was ending. However, as we close out 2023, we have filled those roles, achieved our highest level of customer satisfaction to date, and the LM team feels stronger and more capable than ever. Additionally, we got our employee housing program up and running, finished our second year of employee newsletters, instituted one of the most competitive FMLA programs in the industry, and have a record number of women in management roles and on the floor. This has all brought us closer to realizing our goal of having a vibrant and family oriented culture.

When reviewing the year I think its important to thank the people who have supported us. That is why I want to give special thanks to Miles Mancini and Stephanie Cech.

Miles came to Camden in November of last year to provide some design assistance. However, he consistently expressed an interest in taking on more responsibility and the aptitude to do so. As a result, he spent weeks trying to reconcile the numbers left behind by the departing managers. It's a frustrating and tedious job I wouldn't wish on anyone. At any moment Miles could have given up, but he never even complained. He just pushed through, got it done, and finished the service season by managing the biggest projects in Camden.

Steph approached me in November 2022 asking for more responsibility. I tried to delay until I had more bandwidth. Then when another manager left, Steph approached me again and pointed out that it was mathematically impossible that I didn't need help. At the time I was spending most days in a terrible mood, so I really admire her persistence and courage. Since then, Steph has shown herself to be one of the most emotionally intelligent and service-oriented leaders I have worked with. She managed Nanuq, Voila, Tenacity, Resolute, and Whisper last season, and is managing 30 boats this season. At the end of last season every one of her clients personally reached out to compliment her on her customer service.

However, what I want to thank Steph and Miles the most for is seeing a need, and a person who was struggling (me) and stepping in to help. Their willingness to step up and shoulder some of the burden meant I got to have a personal life, which has been the difference between being a bitter man living in the woods and being a better partner and future girl dad. It's a debt I can't ever repay. I hope you take some time in the next few weeks to thank the people on your teams who helped you, because we are only as strong as the people around us.

Happy Holidays and please give thanks for the people around you!

Matt

Upcoming Events!

Winterfest Ice Carving



On Saturday, January 27th, the town of Camden will be hosting their annual Winterfest Event. The event revolves around an Ice Carving contest and Lyman-Morse would love to have a team present. If you have experience carving ice sculptures or have that artistic vision, we'd love for you to sign up. We will also likely host an event at The Wharf following the contest but details on that are still TBD.

Toboggan Nationals + Apres at The Wharf

On February 2nd-4th, The Camden Snowbowl will be hosting the 33rd Annual Toboggan Championship. Lyman-Morse's three usual teams will be competing and we would love to enter more! Come hang at the tent and join the party!

Following the races on Saturday, February 3rd, Lyman-Morse will be hosting an Apres Party on the Wharf! There will be live music and drinks at Salt Wharf. Hopefully we will be celebrating a win by a team of LM'Ahs!



Ice Fishing Derby

LM's 3rd Annual Ice Fishing Derby will be held on Saturday, February 17th on Norton Pond.

The 17th is a Free Fishing Day, so you don't even need a license. This is an awesome event some come out and get some food and outdoors time in!

St. Paddy's Day Pub Crawl at The Wharf

We are currently planning a St. Paddy's Day Pub Crawl set for March 16th that will run groups through several of the popular bars in Camden while finishing at The Wharf!

While this event will be open to the public, it would be great to see some members of the team dressed in their greens for a fun community event!



In collaboration with the fabrication division, the boat building team is about to start on the FireFly 50. This will be a 100% electric, 50' aluminum catamaran with the roof being covered in solar panels. She should have a fairly decent range compared to other competitors. We are awaiting final approval on some design work from the Coast Guard as this vessel will need to meet the safety criteria of a passenger vessel.



Additionally, the team will be working with the Technologies division in building the 44' center console from Revel Yachts. The molds have just been delivered and we are eager to get going on this project. Not too often you see these “go fast” center- consoles being built in Maine, so this will be very be cool project to be a part of!



The boats are all tucked away for the winter and the buildings are full. With several larger projects in the works, the team continues to grind away. Marguerite, the Vitters built 92' Sailing Yacht formally known as Carmella, now sees the light at the end of her refit tunnel. With the new decks being laid down and ongoing mechanical work being completed, Marguerite will be launched this spring.

Angel, the Yachting Developments 83' Sailing Yacht received a fresh new paint job earlier this fall. She now looks like new and headed south for the Caribbean in search of warmer waters.

Arrow, the Spirit Yachts 52 in building 1 is receiving a fair bit of work. Most notably she will be having her bottom and keel sandblasted in the coming days as well as some cosmetic work to the top sides.

Marguerite ***Vitters 92'***



ARROW ***SPIRIT 52***



Angel ***Yachting Developments 83'***

Projects - Thomaston Service

Soller (Ex. Auk VI):



This Lyman-Morse 60' built in 1995 received a great deal of work this fall. Work included rebuilding the aft cabin, replacing all interior teak, new hand rails/stanchions, new windows on port side, rebuilding both helms and a beautiful new transom. Soller is now headed south for warmer waters but will be back in Maine next summer.

Swan 48: August West

1 of the 3 Swan 48's currently being stored with us. August West was struck by lightning the past summer and has come to us for a major overhaul of the systems affected. With the 11' keel, this thing looks fast just sitting there.





The LMF team continues to build several very fascinating vessels. They just wrapped up the 2nd hull of the 36' Catamaran which will also be used as a water taxi on Fire Island in New York.

The hull will be rigged up by the water taxi company and we should have some pretty cool shots of that boat coming soon.

The team is also working on another landing craft for a local resident that wants to be able to bring his gear out to his private island. This boat will be completed in time for next summer and has already started to take shape.



The Firefly 50 project is moving along with the last designs having been sent off to the coast guard for approval. For those that do not know, this will be one of the most innovative builds we have taken on. It will be a 50' Aluminum catamaran that will be electrically propelled with the entire roof being covered in solar panels. This project will be in colaboration with the boatbuilding team in Thomaston.

Lastly, the Fabrication crew continues to do training with their newer employees on welding aluminum. To the right is one of the many finished training pieces. If you know anyone that may be interested in fabrication work, we are willing to train!





The technologies team has been busy with several boatbuilding projects. The latest has been the Dark Harbor 20 for the Pendleton Yacht Yard on Islesboro. The Dark Harbor 20's have been a staple of classic yacht racing in Penobscot Bay for nearly 100 years. Originally built of wood, the team is now building a fiberglass version. Hull #1 was just delivered and hull #2 is about to have it's deck installed shortly.



Their next project will be building a 44' "go fast" center console for Revel Yachts. The plan is to build several of these models for Revel. Equipped with triple 400HP mercury's, this will be a bit of change up compared to the more classic style designs we have taken on in the past with the exception of Navier, of course! With the molds having been delivered, everyone is eagerly awaiting to break ground on this yacht. Keep an eye out for more developments on this build!





Pan pan, pan pan, hello all stations! The LM Brokerage team is growing! Joseph Yacoe, a local delivery skipper and long-time mariner has joined our team of brokers. Joseph will be working both remotely and in Camden and we are confident he will bring new customers to LM Service as well as increase brokerage revenue. Joseph had an earlier career as Director of Photography in the film business, primarily in the production of high-end brand commercials in the Los Angeles, CA area. Years ago, he also spent significant time aboard various live-aboard catamaran with his family in the Bahamas. Joseph is very connected in the yachting community and well versed in all aspects of boating; including sailing instruction and regatta competitions. For those of you LM Laser sailors out there competing in the annual Halloween Regatta Laser class, beware....as Joseph was 2x Atlantic Coast Laser Class Champion! Please join me in welcoming Joseph to Lyman-Morse!

Happy Hoildays! Eric Roos



"Aglaia" Galant 53 Ketch in Sweden



"ANNELI" Swan 44 - Erik



"ROBINHOOD" Little Harbor 53 - Scott